



Columbia Basin Hotsy
1225 S. 10th Avenue
Pasco, WA 99301
(509) 547-2323 FAX: (509) 547-3284
Toll Free: 888-84HOTSY www.cbhotsy.com

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Rick Wallace
Next Level Coaching LLC
8313 Black Walnut Drive
East Amherst, NY 14051

Rick,

“Next Level Coaching”...you couldn’t have picked a better suited name for your company. Prior to meeting you at our Hotsy Conference, Robert and I were searching for someone who could guide us in taking our company to the next level. Even with our sales figures showing growth, we had concerns with our lack of direction and organizational processes. We knew what we wanted out of our business, but we had no idea of exactly how to get there.

Working with you has changed all of that. You have taught us “Clarity, Focus and Execution”, and provide the accountability factory that is so necessary in making the changes required to make it to the next level. You’ve helped us to identify what goals we want to reach, and how to move forward in reaching those goals; not only for business growth but for eventual retirement.

“The Right People, Doing the Right Things...Right” – that’s been a major eye-opener. I don’t have to do it all! Working as a team, and making certain everyone is aware of our goals, brings us into focus and makes it that much easier to succeed! Are we comfortable in where we are yet?? Nope! But, we know we’re on the right path, and we know we’re making the right changes to get us to where we want to be!

Thanks for your coaching! The changes have been difficult, but well worth it. I’m excited about the future of our company, and about continuing down the path with you on our side!

Sincerely,

Jo Ann Rohner